

PANAGIOTIS SPYRIDON TSITINIS

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Date of birth

29-10-2004

Website

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LinkedIn

<https://www.linkedin.com/in/pantsitinis/>

Detail-oriented and analytical individual BSc student with a background in automation and product development. Skilled in problem-solving, data handling, and process optimization. Quick to learn, dependable, and a strong communicator.

WORK EXPERIENCE

AI & Automation Engineer

Next Gen Growth Partner, Coastal Hwy Lewes, USA *(Oct 2024 - Present)*

- Designed and optimized high-conversion voice AI systems for inbound and outbound campaigns across solar, roofing, IT, education, and hospitality—leveraging advanced speech-to-text and LLM technologies.
- Engineered dynamic, context-aware conversational flows with embedded logic for real-time scheduling, calendar sync, and CRM integration—mimicking the nuance of live agents.
- Developed robust automation architectures using low-code/no-code platforms, integrating CRMs, email systems, databases, and third-party APIs to streamline complex business operations.

Digital Records Specialist *(Jun 2025 - Sep 2025)*

Iron Mountain Hellas, Avlonas

- Contributed to the large-scale digitization of medical records for multiple hospitals across Greece during a fixed-term summer assignment.

Sales *(Jul 2023 - Sep 2024)*

Alfa-Beta Vassilopoulos, Oropós, Attiki, Greece

- Executed sales strategies, and managed the Greengrocery and Seafoods section of the store.
- Provided customer service and operational support in the Perishables section, focusing on maintaining quality and assisting customers effectively.
- Handled inventory management, restocking shelves, and maintaining product displays at 6 sections of the store.

EDUCATION

BSc Informatics & Telecommunications, University of Peloponnese, Greece

Oct 2022 - Feb 2027

- Acquired comprehensive knowledge in Informatics and Telecommunications, including network systems, software development, and data communication.
- Developed practical skills through hands-on projects, research assignments, and internships related to network management and software engineering.
- Gained expertise in system analysis, IT infrastructure, and emerging technologies, preparing for advanced roles in technology and telecommunications.

General High School Diploma, 1st General High School, Nea Ionia, Athens

Sep 2019 - Jun 2022

- Completed coursework in Information Technology and Economics, covering subjects such as programming, economic theory, and business principles.

CERTIFICATIONS

Machine Learning & Artificial Intelligence , Code.Hub, Sponsored by Pfizer Greece	2024
<ul style="list-style-type: none">• Gained hands-on experience with Azure Machine Learning services to build, train, and deploy scalable machine learning models.• Designed and fine-tuned prompts for machine learning models, improving model interaction and performance in real-world scenarios, through a comprehensive team project.	
Business Intelligence , Code.Hub, Sponsored by Pfizer Greece	2023
<ul style="list-style-type: none">• Acquired in-depth knowledge in Business Intelligence (BI), including data analysis, visualization, and reporting techniques using SQL Server Management Studio & Microsoft Power BI.• Applied skills in real-life case studies through a comprehensive team project and a 1-day hackathon.	
Strategic Business Planning , University of Peloponnese, Greece	2024
<ul style="list-style-type: none">• Developed expertise in Strategic Business Planning, covering market analysis, long-term strategy formulation, and competitive positioning.• Enhanced decision-making skills through data-driven approaches and risk assessment techniques.	
Apps Development Proficiency , Discord, LA California	2020
<ul style="list-style-type: none">• Developed and managed 19 Discord apps using discord.js, HTML, CSS, and Next.js, with 4 ranking in the top 50; note that key features from my projects were integrated directly into Discord.• Received the Early Certified Bot Developer Badge and certification from Discord on June 21, 2020, for my contributions and adherence to the Discord ecosystem.	
GitHub Proficiency , LinkedIn/Github	2024
<ul style="list-style-type: none">• Developed advanced skills in version control and collaboration using GitHub, including repository management, branching, and pull requests.• Implemented best practices for code review, issue tracking, and project management within GitHub.	
Career Essentials in Generative AI , Microsoft	2024
<ul style="list-style-type: none">• Acquired comprehensive knowledge in Generative AI, including key concepts, applications, and emerging trends.• Gained insights into the impact of generative AI across various industries and its associated career opportunities.	

VOLUNTEERING

Student Representative | Department of Informatics and Telecommunications, University of Peloponnese
Elected as Deputy Student Representative for the 2025–2026 academic year after receiving 45% of the votes, I serve as the voice of my peers, bridging communication between the student body and the department's administration. My role involves advocating for student needs, and contributing to the development of a collaborative and inclusive academic environment. During my tenure, more than 20 documents and proposals were submitted to the department.

PROJECTS AND PORTFOLIO

Developed and managed a diverse portfolio of projects, including websites and applications, demonstrating a broad spectrum of technical skills and innovative solutions. My work includes a suite of Discord bots, educational platforms, and custom application tools, reflecting expertise in software development, project management, and user engagement. Explore detailed examples on my LinkedIn: [linkedin.com/in/pantsitinis](https://www.linkedin.com/in/pantsitinis)

LANGUAGES

Greek	Native
English	Professional working proficiency
French	Limited working proficiency